DELETED CONTRACT



And:

Waterfront Strategies 3050 K Street NW Suite 100 Washington, DC 20007

	Contract / Re	evision	Alt Orde	er#		
	119473	1	082513	62		
Product						
SENATE MAJORITY P	AC					
Contract Dates	Estimate #					
09/06/16 - 09/12/16	4779					
<u>Advertiser</u>			Original Da	te / Revision		
ISS/Senate Majority P	enate Majority PAC-A 08/30/1					
	Billing Cycle	Billing	Calendar	Cash/Trade		
	EOM/EOC	Broado	ast	Cash		
	Property	Accour	nt Executive	Sales Office		
	WHIO-TV	Philade	elphia CoxRe	ep: CoxReps Phila		
	Special Hand	dling				
	Demographic					
	Households					
	Agy Code		ser Code	Product 1/2		
	TV14573	163		173		
	Agency Ref		Advertise	er Ref		

13916

6686

	*Line	e Ch	Start Date	e End Date	Description	Start/End Time	Spots/ Days Length Week		Rate PCodeRtn	eRtn TypeSpots		Amount	
1) 1	WHIO	09/06/16	09/12/16	M-F 10a-11a	10:00 AM-11:00 A		:30		P-02	NM	0	\$0.00
_	2	WHIO	09/06/16	09/12/16	Stephen Colbert	11:35 PM-12:35 X		:30		P-02	NM	0	\$0.00
_	3	WHIO	09/06/16	09/12/16	NewsCenter 7 @ noo	or12:00 PM-12:30 P		:30		P-02	NM	0	\$0.00
) 4	WHIO	09/06/16	09/12/16	M-F 4p-5p	4:00 PM-5:00 PM		:30		P-02	NM	0	\$0.00
	5	WHIO	09/06/16	09/12/16	NewsCenter 7 5p	5:00 PM-5:30 PM		:30		P-02	NM	0	\$0.00
	6	WHIO	09/06/16	09/12/16	NewsCenter 7 530p	5:30 PM-6:00 PM		:30		P-02	NM	0	\$0.00
	7	WHIO	09/06/16	09/12/16	NewsCenter 7 6p	6:00 PM-6:30 PM		:30		P-02	NM	0	\$0.00
	8	WHIO	09/06/16	09/12/16	Daybreak Edition 6a	6:00 AM-7:00 AM		:30	****	P-02	NM	0	\$0.00
	9	WHIO	09/06/16	09/12/16	M-F 7p-730p	7:00 PM-7:30 PM		:30		P-02	NM	0	\$0.00
D	10	WHIO	09/06/16	09/12/16	CBS This Morning	7:00 AM-9:00 AM		:30		P-02	NM	0	\$0.00
D	11	WHIO	09/06/16	09/12/16	M-F 9a-10a	9:00 AM-10:00 AN		:30		P-02	NM	0	\$0.00
D	12	WHIO	09/09/16	09/09/16	Friday Prime Hour 2	9:00 PM-10:00 PN		:30		P-02	NM	0	\$0.00
D	13	WHIO	09/10/16	09/10/16	Sa-Su Early News	6:00 PM-7:00 PM		:30		P-02	NM	0	\$0.00
D	14	WHIO	09/10/16	09/10/16	Sa 7p-730p	7:00 PM-7:30 PM		:30		P-02	NM	0	\$0.00
D	15	WHIO	09/11/16	09/11/16	Sun Prime Hour 2	8:00 PM-9:00 PM		:30		P-02	NM	0	\$0.00
D	16	WHIO	09/06/16	09/12/16	M-Su 11p News	11:00 PM-11:35 P		:30		P-02	NM	0	\$0.00
D	17	WHIO	09/06/16	09/06/16	Tue Hour1	8:00 PM-9:00 PM		:30		P-02	NM	0	\$0.00
D	18	WHIO	09/07/16	09/07/16	Wed Prime Hour 3	10:00 PM-11:00 F		:30		P-02	NM	0	\$0.00
								otals	0.0	0		0	\$0.00

Signature:	Date:	

(* Line Transactions: N = New, E = Edited, D = Deleted)

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REP HEADLINE# 8251362 TRF# 119473 \$\$\$ MOD# 0: UNAPPROVED REV #2 \$\$\$

REP: TEL# 610-293-4100 CREDIT ADVISORY: AGENCY ORDER WORKSHEET

CREDIT RISK !!!
REPORT FROM REP FAX# 610-225-1191 **CHANGES**

AUG30/16 11.07 *** WHIO-TV ***

CITY TAX FLIGHT DATES SEP6/16 ORDER AGY ADV PRDCT # # # SENATE MAJORITY ADV. AGY. STATE TAX NAME NAME SEP12/16 PAC WATERFRONT STRATEGIES WASHINGTON, ISS/SENATE MAJORITY 3050 K STREET EST#4779 CONTRACT WK-1 COMMENTS: # 8251362 DC WN 20007 CO-OP ī SUITE PAC (LINE, BILLING NEEDED 100 ORDER, INVOICE) SALES BUYER NAME REP.# CLASS: NATL. PRSN PH-DAVID OUTEN OFF.# NICK WELTE LOCAL DATE REGIONAL SALESMAN AUG30/16 # 11.07

REP: **REVISION

ORDER CANCELLED BEFORE TOTAL CANCEL = \$52700 FR JARED PLS CNF THANKS TO DEANNA START PER AGENCY

STA:

CON CM **** THIS SH D CASH IN ADVANCE SCHEDULE ****

ОН		O #			: LINE#:REP
PROGRAM : CON COM1:	8	PROGRAM : CON COM1:	р 8	AGENCY AGENCY	REP :CD: LINE#: :
LATE SHOW WITH	1135P-1235A	DR. PHIL	1000A-1100A	AGENCY ADVERTISER CODE = 163 AGENCY PRODUCT CODE = 173	TIME PERIOD :
STEPHEN	30		30	DE = 163 = 173	LGTH : SEC
COLBERT	\$500.00		\$500.00	AGENCY EST# = 4779	EC: RATE:
	9/6		9/6	= 4779	: START
	9/12		9/12		
	0		0		END :SPTS: WEEK DATE : /WK: INVT
	TU-F,M		TU-F,M		WEEK: DAYS
	0	,	0		SPTS:

CON COM1: KELLY AND MICHAEL	900A-1000A	PROGRAM : CBS THIS MORNING CON COM1: CBS THIS MORNING	10 S 700A-900A 30 \$1,250.00 9/6 9/12 0	PROGRAM: WHEEL OF FORTUNE	9 S 700P-730P 30 \$1,750.00 9/6 9/12 0	PROGRAM : DAYBREAK EDITION CON COM1: DAYBREAK EDITION	8 S 600A-700A 30 \$1,500.00 9/6 9/12 0	PROGRAM: NEWSCENTER 7 CON COM1: NEWSCENTER 7	7 S 600P-630P 30 \$2,000.00 9/6 9/12 0	PROGRAM : NEWSCENTER 7 CON COM1: NEWSCENTER 7	6 S 530P-600P 30 \$1,850.00 9/6 9/12 0	PROGRAM: NEWSCENTER 7 CON COM1: NEWSCENTER 7	5 s 500P-530P 30 \$1,750.00 9/6 9/12 0	PROGRAM : ELLEN CON COM1: ELLEN	4 S 400P-500P 30 \$700.00 9/6 9/12 0	PROGRAM: NEWSCENTER 7 CON COM1: NEWSCENTER 7	3 S 1200N-1230P 30 \$1,250.00 9/6 9/12 0	· · · · · · · · · · · · · · · · · · ·
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	TU-F,M		TU-F,M		TU-F,M		TU-F,M		TU-F,M		TU-F,M		TU-F,M		TU-F,M		TU-F, M	TNAT
	0	(0	į	0	C	O	C	o	C	D	· (D.	·	0		0	:SPTS:

REP: TEL# 610-293-4100 FAX# 610-225-1191
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP
CHANGES *:

AUG30/16 11.07 *** WHIO-TV ***

:LINE#:REP :CD: TIME PERIOD : LGTH : SEC : RATE : START : END :SPTS: WEEK : DAYS :TOTL: : LINE#: : DATE : /WK: INVT : :SPTS:
13 S 600P-700P 30 \$500.00 9/10 9/10 0 SAT 0 PROGRAM: NEWSCENTER 7 CON COM1: NEWSCENTER 7
14 S 700P-730P 30 \$500.00 9/10 9/10 0 SAT O PROGRAM: WHEEL OF FORTUNE CON COM1: WHEEL OF FORTUNE
15 S 800P-900P 30 \$3,500.00 9/11 9/11 0 SUN 0 PROGRAM: MADAM SECRETARY CON COM1: MADAM SECRETARY
16 S 1100P-1135P 30 \$2,250.00 9/6 9/12 0 TU-M 0 PROGRAM: NEWSCENTER 7 CON COM1: NEWSCENTER 7
17 S 800P-900P 30 \$5,000.00 9/6 9/6 0 TUE 0 PROGRAM: NCIS CON COM1: NCIS
19 S 900P-1100P 30 \$2,750.00 9/7 9/7 0 WED 0 PROGRAM: AMERICAN GOTHIC SEASON FINALE ORD COM1: SPOT NA DUE TO PROGRAM CHANGE PLEASE ADVISE ASAP THIS IS A MAKE-GOOD FOR SEP7 ON LINE-18 FOR 1 SPOT/WK
SEP/16 \$.00 CONTRACT TOTAL \$.00 TOTAL SPOTS 0
MARKET TOTALS \$85,000 WHIO 62% WDTN 21% WKEF 7% WRGT 6% CABL 0% WBDT 4% SVC- NSI DEMOS- RA35+*
MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS, PLAN, SECT

Q-PAID PGM

R-RATE

S-SPOTS PER WEEK

T-TIME

X-LATE

Y-DAYS Z-COMMENTS

*-MULTIPLE